

## Explore | McLarens UK Team Member: Victoria Jewell



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### VICTORIA JEWELL

HEAD OF REAL ESTATE



Based in  
London



Over 10 years of  
experience



Oversees both UK and  
pan-European real  
estate teams



Cert CII  
designation



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### What has been one of the most interesting or rewarding experiences you have had at McLarens?

For me, it was attending the annual UK Adjuster Conference, only one month into my new role. Not only did I have the opportunity to meet the senior management team but also our adjusters and technicians throughout the region. The information I received was invaluable and helped me understand how best to add value internally, as well as shape a client-facing Real Estate proposition. It also gave me a firsthand view of how passionate our people are about McLarens and where we are looking to grow as a company.

### What do you like to do outside of work? Do you have a personal passion?

Outside of the hustle and bustle of the London, I enjoy walking my dogs. There are beautiful places to visit just outside my doorstep. I also enjoy working on my home. I purchased my first house in 2017 and renovating it is a huge passion of mine. I have ripped out walls and flooring, laid new flooring, plastered walls, installed electrical fittings and replaced all the fencing in my back garden. I love the sense of achievement derived from seeing the transformation.

### What advice would you give someone starting out in this field or considering it as a career option?

Stay true to yourself as a person – there is nothing more welcoming than honesty given with tact. People will respect you for being straight forward and professional. Also, relationships are crucial in the Real Estate market (as with many other markets) and calls for a significant investment of time. Taking the time to build a mutual trust and confidence amongst clients is vital and will invariably deliver rewards. Listening is a key element of this and an important skill to development: understand a client's needs, identify potential issues, and articulate how that impacts their business. Using what you've learned to provide a solution exhibits real value in the eye of the client. It's a wonderful feeling to help someone and that motivates me on a daily basis.

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