

Explore | McLarens Platinum Circle Winner



GET TO KNOW

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McLarens Platinum
Circle program winner



Kennesaw State
University alum



What has been one of the most interesting or rewarding experiences you have had at McLarens?

I attended an adjuster team meeting with senior management last year. It was inspiring to listen to their experiences and see first-hand the passion they have for McLarens. The information I obtained allowed me to further understand and add value to my role in the company. McLarens has phenomenal adjusters that offer invaluable experiences for this industry and for me personally. I constantly learn something new from my fellow business development team members, adjusters, and senior management. I look forward to the future and growing with the McLarens team. In addition, I'm thrilled to be part of the inaugural winners group of McLarens Platinum Circle and look forward to meeting my fellow recipients from around this globe this year!

What do you like to do outside of work? Do you have a personal passion?

Outside of work, I enjoy cooking, working out, and spending time with my family. I find cooking shows fascinating. It is exciting to try a new recipe and then see if I can accomplish it myself. Traveling to other countries to try new cuisines, experience the cooking environment, learn about the local history, and see breathtaking sites are inspiring. I look forward to adding the McLarens Platinum Circle Dubai excursion to my list of experiences.

What advice would you give someone starting out in this field or considering it as a career option?

1. Always be honest. Clients respect straight forward information paired with professionalism.
2. Relationships are extremely important. Take the time to get to know your clients. Building trust and confidence among clients is key. The clients I work with mean the world to me. They know that I will be there anytime to help them.
3. Listening is another key factor. Truly listening allows you to identify potential issues, reach the best resolution for your client, and understand how different factors can affect their business. You then need to provide the client with solutions.

It is an extremely rewarding feeling to be able to do these things. I love my job and the clients I work with. I am excited to go to work every day. It is an honor to be part of Susan Froman's business development team. I am grateful for all of them.
