

# McLarens | Hong Kong Capabilities

in little

#### **McLarens**

# Quality is at the heart of McLarens

McLarens Hong Kong has been the leading international adjuster in Hong Kong for more than 30 years. We provide comprehensive claims management services across all major lines of business, along with niche specialisms in healthcare management, and forensic accounting. Our business is founded on strong technical skills, good management, and a results-driven workforce.

Our strong team of full-time experienced professionals brings to bear a wealth of qualifications in insurance, loss adjusting, engineering, law, nursing and dispute resolution.

We continue to invest in our world class IT infrastructure, robust risk management framework, and advanced data analysis capability. These, together with workflow processes that adhere to stringent KPI standards, combine in a business that offers insurers and other clients the best in claims handling services.



#### **OUR VALUES**

We live by a set of shared values that guide our actions and behaviours, and drive our culture and the way we do business:

Excellence Teamwork Respect Knowledge Thought Leadership

HONG KONG TEAM

**33** employees

**83**<sup>%</sup> hold industry qualifications (ANZIIF, ACLA, CIP, CILA)

**17** years of experience on average





Number of service locations by region

## Our strategic locations enable our team

- to provide rapid
- response
- around
- the globe,
- with local
- knowledge.

#### Asia

- China
- Hong Kong
- India
- Indonesia
- Japan
- Malaysia
- Myanmar
- Philippines
- Singapore
- South Korea
- Taiwan
- Thailand
- Vietnam

#### Australasia

- Australia
- Fiji
- New Zealand

### Caribbean

- Jamaica
- Puerto Rico
- Trinidad & Tobago

#### Europe

- Austria\*
- Czech Republic\*
- Finland\*
- France
- Germany\*
- Greece\*
- Italy\*
- Netherlands
- Poland\*
- Portugal\*
- Slovakia\*
- Spain
- Sweden\*
- Switzerland\*

#### Latin America

- Argentina
- Brazil
- Chile
- Colombia
- Ecuador\*
- Mexico
- Panama
- Peru\*

#### Middle East & Africa

- Bahrain
- Israel
- Kenya
- Kuwait\*
- Lebanon
- Nigeria\*
- Pakistan\*
- Qatar
- Saudi Arabia
- South Africa\*
- United Arab Emirates
- Yemen\*

#### **UK & Ireland**

- Ireland
- United Kingdom

#### USA & Canada

- Canada
- USA

## Services



## Industry Experience

- Commercial Property
- Healthcare
- Hospitality
- Marine Cargo
- Residential Property
- Retail
- Transportation
- Utilities





#### Our Capabilities

## **Core Competencies**

Our core competencies include claims management, environmental services, forensic accounting and risk management. However our Asia team is especially focused on claims in the property and casualty sectors with various inter-disciplinary backgrounds. Our team offers:

**Technical Expertise:** Hand-picked talent with the most effective combination of expertise, experience, and local knowledge.

**High-Value Partnership:** Our model includes low caseloads combined with a proactive field investigation at claim onset.

**Premium Service:** Quite simply, world-class service is at the heart of our client-centric culture. Thanks to our size and spirit of collaboration, we pride ourselves on authentic, personal, long-term partnerships.

## Property

The property line of business at McLarens Hong Kong is our largest with a growing team of experienced adjusters. We are fully able to handle commercial and residential claims, large and small, of every nature. Claims may be first party, liability or both, and we are also accomplished handlers of business interruption losses, bringing in our regional forensic accounting team to add specialist insight where necessary. We put a focus on speedy claims resolution without losing sight of the need for careful attention to reserving accuracy, potential fraud, recovery opportunities, and contribution.

Our specialist expertise covers:

- Commercial & Residential
- Fire/Theft
- Typhoon
- Flooding
- Malicious Damage
- Business Interruption (BI)

# Construction & Engineering

Our construction and engineering team is comprised of specialists with a wealth of technical knowledge, all of whom have spent time in the industry before transitioning to loss adjusting. Their excellent track record of handling complex losses has allowed us to secure nominations for contractors' annual CAR programmes and large-scale development projects including railways, bridges, tunnels, foundations, and high-rise buildings.

We can assemble and deploy a rapid response team to manage a variety of claims.

Our services include loss adjusting, survey/risk assessments, and pre-loss claims handling.

Our specialist expertise covers:

- Construction & Erection All Risk (CAR/EAR)
- Engineering
- Machinery Breakdown
- Plant & Equipment
- Associated BI & ALOP/DSU Covers
- Construction Liability
- Construction Defects

## Casualty

Casualty claims often involve sensitive issues which can quickly escalate if not handled correctly. That is why, here at McLarens, we employ dedicated casualty adjusting professionals, who operate under a strict regime of confidentiality.

Working closely with insurers, insureds and legal counsel, we take a proactive approach to claims management, ensuring a prompt settlement wherever possible. With more complex claims, we can collect and maintain evidence over an extended time frame to ensure resolution based on the most accurate information available. In all cases we gather factual evidence at the earliest opportunity, formulate defence and settlement strategies



swiftly, and dispense practical advice to mitigate risk.

Our casualty adjusters are always alert to contributory negligence and the potential for recovery and contribution. The assessment of potential fraud is built into our standard operating procedures.

Our specialist expertise covers:

- General Liability
- Product Liability
- Employers' and Contractors' Liability
- Motor Liability
- Professional Indemnity
- Medical Malpractice

### Marine

Marine losses often come with their own specific and complex challenges, from locating and accessing damaged property to managing the differing interests of the insurer, insured and manufacturer.

We have a long-standing reputation as global marine specialists, stretching right back to our company's inception in 1932.

Our team in Hong Kong is an integral part of this success, with a history that stretches right back to the establishment of the local office over 30 years ago.

Our specialist expertise covers:

- Marine Surveys
- Pre-Shipment Surveys

#### Healthcare

Here at McLarens Hong Kong, we understand the importance and value of a multi-disciplinary skillset. This is why our healthcare managers are all former clinicians with extensive experience in both Hospital Authority and private clinics. They have continued to maintain their professional registrations as nurses or physiotherapists, whilst acquiring additional insurance industry qualifications.

With such unique backgrounds, our case managers are able to review medical records, evaluate injuries and identify malingerers at an early stage. They are also highly regarded for their ability to build rapport under the most challenging circumstances. Clients can expect a cost-effective solution to every instruction.

### Forensic Accounting

As an extension of our expert adjuster network, our in-house forensic accounting team consists of credentialled professionals with deep technical expertise in the insurance industry. Through methodical analysis of financial and operating data, our forensic accounting team focuses on evaluating and identifying the real economic impact of insurance claims and damages – enabling our clients to minimize risks, protect assets, and make informed decisions.

This group works hand-in-hand with our adjusters to deliver our clients a "one-stop solution" to their comprehensive loss adjusting needs – streamlining the resolution process and delivering efficient, value-added service.

Our experienced in-house accounting team has proven know-how across a range of property and liability loss scenarios, including business interruption, complex stock losses, fidelity guarantee, product liability, and product guarantee.

## Our Technology

McLarens is a champion of innovation and we invest heavily in IT infrastructure. Our proprietary McLarens One web-based claims handling system is robust enough to ensure business continuity throughout the toughest of catastrophes. The system has a noteworthy rolling uptime average of over 99.9% and can handle exceptional surges in caseload. In recent years we have placed great emphasis on strengthening our business continuity, recognising that this is paramount to our clients. Our hardware, software and data storage systems are consistent globally. We partner with industry-leading and reputable cloud storage providers. This allows our adjusters and support staff to access the data and operate all key software anytime and anywhere with an internet connection. Bearing in mind the vital importance of confidentiality and data privacy, we ensure GDPR compliance. All data are encrypted at rest and in transit.

We also employ expert data analysts to help our clients better understand their business. Using advanced business intelligence software and in-house data programming, McLarens Hong Kong can provide added value services such as customized bordereaux, statistical analysis and data visualisations.

#### Matterport

Although McLarens is a practitioner-led business, technology has a major role to play in supporting our global enterprise team. McLarens and Matterport have entered into a global agreement to develop 3D photographic models ('spaces') of insured locations. Matterport's 3D data platform generates walkthroughs, schematic floorplans and other visual models from images captured during site inspections. These 3D walkthroughs eliminate the need for hundreds of photographs, measurements, repeat site visits and written statements.

The platform will reduce time spent in the field, rectify discrepancies in damage claims and save time. Image capture can be done by our adjusters with the Matterport App or through Matterport's Capture Services.

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#### McLarens App

With our McLarens App, the insured or claimant can take photos or videos on their own phone and upload them securely to the cloud. This allows us to collect timely evidence when we are unable to visit the site immediately ourselves.



## Hong Kong Leading Adjusters





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## Hong Kong Leadership



#### Amen Chiu MANAGING DIRECTOR – HONG KONG

+852 9475 9191 | Mobile amen.chiu@mclarens.com **Profile**  Amen commenced his career with McLarens Hong Kong as trainee loss adjuster in 1990 and has since gained considerable adjusting and investigation experience. He then worked with two reputable international Insurers, holding senior role in Claims Department with specialties in business interruption, employee compensation, casualty, property and general liability. Amen re-joined the loss adjusting field in 2000 and worked with three international loss adjusting firms for 33 years and focused on the handling of complex property, casualty and business interruption claims.

# Asia Resources

In total, **391** employees in **36** offices across **13** countries.

CHINA 44 Employees | 9 Offices HONG KONG 33 Employees | 1 Office INDIA 77 Employees | 9 Offices INDONESIA 56 Employees | 2 Offices JAPAN 3 Employees | 1 Office MALAYSIA 17 Employees | 3 Offices MYANMAR 2 Employees | 1 Office



PHILIPPINES 23 Employees | 2 Offices SINGAPORE 19 Employees | 1 Office SOUTH KOREA 13 Employees | 1 Office TAIWAN 20 Employees | 2 Offices THAILAND 58 Employees | 1 Office VIETNAM 12 Employees | 2 Offices ASIA SPECIALTIES 14 Employees | 1 Office

#### Connect

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#### McLarens

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