

NEIL BALDWIN

EXECUTIVE DIRECTOR - COMMERCIAL DEVELOPMENT

CONTACT

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SPECIALTIES

Property

ADDITIONAL EXPERTISE

Commercial Property, Public Sector, Real Estate, SME

INDUSTRY CERTIFICATION

- ACII
- ACILA

ADJUSTER EXPERIENCE

37 years



BIOGRAPHY

Neil began his insurance career as a multi lines claims handler in 1986 with General Accident. Keen to broaden his knowledge of the market, Neil joined Robert Barrow Lloyd's Insurance Brokers in 1988 taking on the claims handling responsibility for a number of key commercial clients. In 1990 Neil joined McLarens where he operated in a technical property loss adjusting role and latterly in a dual loss adjusting/ managerial capacity from a number of offices including the prestigious London West End unit. Neil carved a specialism in the theft sector, handling a number of complex claims and also taking two fraud cases to court both achieving successful outcomes.

After 14 years with McLarens an opportunity to return to Zurich, a leading global Insurer, presented itself – roles in this company included Real Estate Claims Relationship Manager, Projects Manager, UK Major Loss Team Member and UK Major Loss Team Manager. Returning to loss adjusting after 8 years, Neil joined Vericlaim/ Sedgwick in a Sales, Account Management and Marketing role also taking a position on the Management Team in 2014. An additional Global Operations Team responsibility was passed to him in 2015.

Neil qualified as an Associate of the CII in 1995 and an Associate of CILA in 2000. He has acted as Deputy Chair on the Property Special Interest Group twice, delivering a number of presentations and webinars, and has also represented this group on Council.

NOTABLE ASSIGNMENTS

- Theft Fashion designer showroom (USD 100K)
- Fire Primary school (USD 4 Million)
- Gas explosion Residential blocks of flats (USD 1.8 Million)
- UK Floods Surge Response Team (numerous Commercial and Public Sector appointments)
- Flood Council office block (USD 2 Million)
- Fire University campus (USD 15 Million)
- Fire 12 storey residential block of flats (USD 7.5 Million)
- UK Riots Riot Damage Team (management and coordination of numerous retailer client multi location losses)
- Fire Technology recruitment agency (USD 2 Million)
- Fire Public House (USD 750K)