



MAKOTO HOSHI

SENIOR LOSS ADJUSTER

CONTACT

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SPECIALTIES

Construction & Engineering
Energy & Natural Resources
Marine

QUALIFICATIONS

Graduate School of Business,
Stanford University -Master of
Business Administration (M.B.A.),
KEIO University - B.A. Legal Studies

ADJUSTER EXPERIENCE

40 years

BIOGRAPHY

Makoto has over 37 years of experience in the insurance industry. He spent 10 years in the marine claims department of a major Japanese insurer (MSI), as deputy general manager/manager in charge of marine hull / offshore energy. In addition to conventional claims, he specialized in the management of international litigation.

Makoto is recognized as one of leading experts in the Japanese marine market and made various presentations representing Japanese market at international conferences including IUMI (International Union of Marine Insurers).

As the risk and insurance manager of a major oil/gas/LNG project, Makoto procured project insurance for construction and operation through London/Europe/Japan market and conducted claim recovery as an assured. He also spent two years as a loss prevention consultant for Japanese manufacturing industries, focusing mainly on fire loss prevention of factories.

NOTABLE ASSIGNMENTS

- For “Sakhalin 2” Project (said to be \$20 Billion project), setting up project-insurance scheme and subsequent operational insurance for the Phase 1 (offshore oil production) and construction insurance program for the Phase 2 (addition of 2 offshore platforms, 800 KM – long onshore/offshore pipelines and LNG plant)
- Litigation management of a ship collision involving sinking of a large car carrier and non colliding third ship on multi Jurisdictions (London, Singapore and Tokyo)
- Oil Production BI claims for a Japanese client in the North Sea
- Various FPSO (Floating (Oil) Production, Storage, and Off-loading) PD and BI claims, mainly involving damages on the process facilities

INDUSTRY CERTIFICATION

Certified Internal Auditor (C.I.A)