



US
Agriculture

US Agriculture

Tailored solutions for agribusiness

The McLarens brand is synonymous with quality and we provide a differentiated service underpinned by experienced adjusters. Our business has attracted the best talent in the industry, operating an adjuster-led end-to-end process, without hand-offs to back offices.



The US Agriculture team specializes in all types of agricultural claims including:

- Complex Manufacturing
- Food Processing and Packaging
- Food and Grain transportation and Storage Claims
- Grower Claims
- Blood Stock
- Food & Beverage
- Builder's Risk

The McLarens Agriculture team has extensive agricultural market experience with adjusters degreed in areas of the following:

- Agricultural Economics
- Agricultural Communications
- Agricultural Engineering
- Agribusiness
- Animal Science

Client-specific solutions allow our business to achieve a market-leading reputation for service and technical excellence in agriculture. This includes the following:

- Drone-assist for surveying
- Docu Scan/Matterport Scanning of structures
- Builder's Risk Surveys
- Regional knowledge of pricing for Agriculture related products used in large scale operations
- Knowledge of market pricing for livestock mortality claims
- Knowledge of Breeding stock genetics and cost

Our team of agricultural expert adjusters are trusted by the industry to deliver a reliable scope and reserves while bringing the claim to a resolution working within the complex nuances of this industry.

When a micro-burst severely damaged the roof of one of our valuable inventory storage facilities, the McLarens agriculture loss adjustment team responded immediately. They helped us effectively secure a temporary solution and eventually a full roof replacement solution that significantly reduced downtime and mitigated the loss by \$50 million. Their services made a substantial positive impact.

– Broker of Beef Processing Client, 2021



Our Agriculture Expertise

Our national team of agricultural adjusters is highly regarded as experts by insurers, brokers and clients in the agricultural sector with an average adjuster experience of over twenty years. We offer specialist adjusting support and loss mitigation in the following areas:

- Agronomy
- Food Processors /Manufacturing – All Types Meats, Fruits, Nuts, Grains livestock feeds and additives
- Machinery
- Buildings: farm & industrial
- Milling
- Cannabis
- Food / Produce, Transit, Frozen Food
- Stock throughput
- Cooperatives
- Wineries
- Fruit growers
- Nut Growers
- Dairy, Livestock, Poultry, Equine, Swine
- Grain & Feed Operations

- Fisheries / Hatcheries
- Aquaculture
- Blood Stock
- TPA

Local Relationships

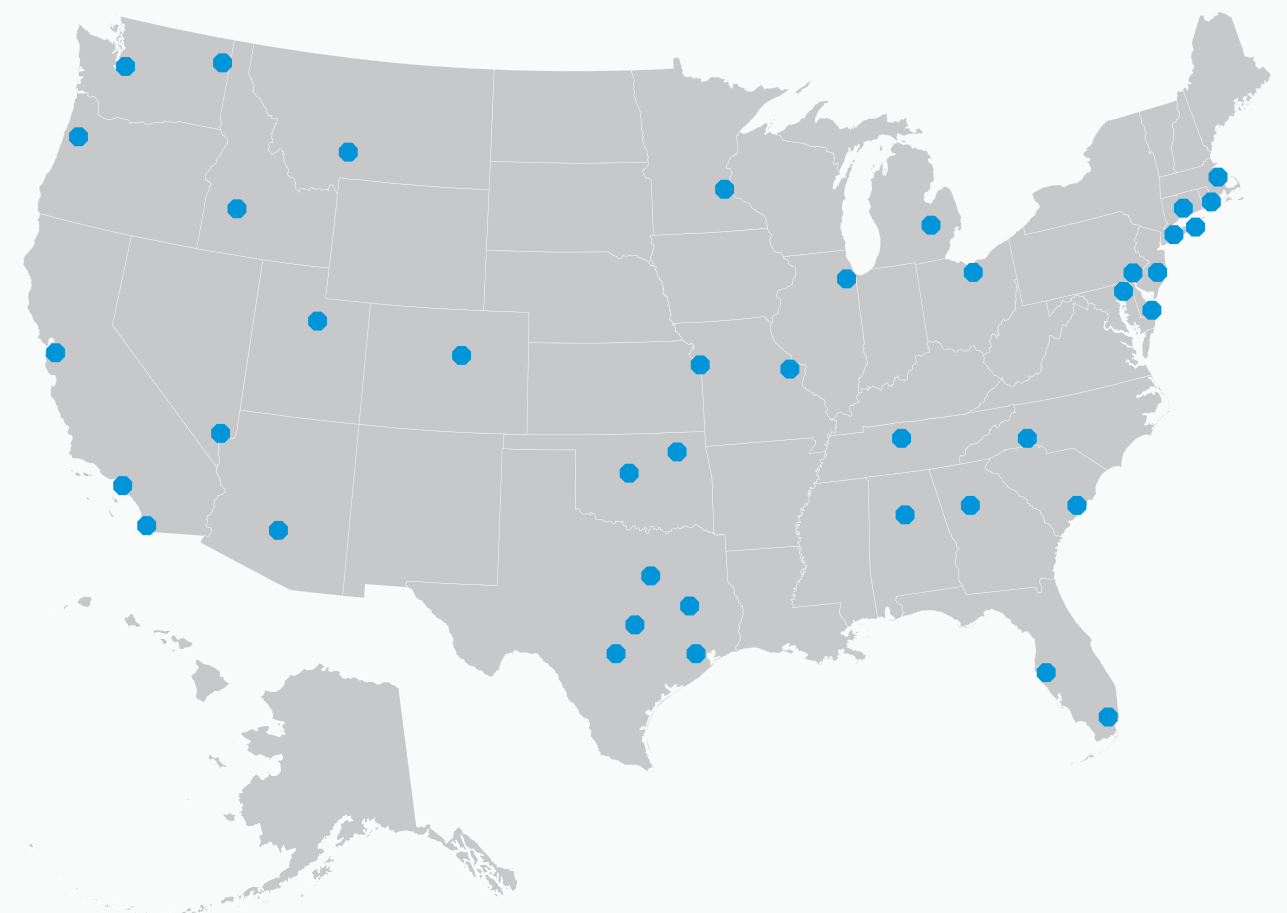
Our clients receive the best service in the market through their relationships with our highly qualified and recognized agricultural specialist adjusters. We know it's important for our clients to have local agricultural adjusters on hand, so that is what we are. The team also includes appraisers, accountants, and crop specialists.

Agriculture Insights

The McLarens Agriculture team work together with other McLarens colleagues to provide the best-in-class service and expertise in the agribusiness sector. We have an in-depth understanding and respect for the industry. We're passionate about agriculture and it's many business sectors.

McLarens US Service Locations

Our McLarens US Agricultural hub is based in the Oklahoma City, OK office and provides a center of excellence supporting the team and its clients, throughout the country. The team maintains a consistent approach and delivery.



Key Contact



James Robert Carson
US AGRICULTURE DIRECTOR – VP/SEGA
+1 405 418-2080 | Office
+1 405 826-8320 | Mobile
james.carson@mclarens.com

**McLarens US Agricultural
Hub Office Location**
6440 Avondale Drive, Suite 200
Oklahoma City, Oklahoma 73116 USA

“Many of the McLaren’s Agriculture team have personal family roots and affiliations with the agriculture market. As the industry continues to evolve and adds new alternative markets such as cannabis dispensaries and growers, as well as the current trend of vertical integration of farms and ranches, our team stays on top of these new trends by proactively studying these markets and learning their unique nuances. We are more than just experts in farming and livestock, our expertise has expanded ‘from field to factory’ to include heavy machinery and food production and manufacturing to name a few.”
– James Robert Carson, US Agriculture Director

Case Study:

A Beef Processor’s Cost-Saving,
Risk Mitigation Solution



Situation: An insurance broker was given the task of assigning an independent loss adjusting firm with a rich background in food processing to a shared and layered property program. McLaren’s was selected after multiple meetings and an onsite tour with the local plant managers and engineers ensued. We gained a unique understanding of the facility operations, local contractors, and business objectives.



Scenario: A microburst significantly damaged the roof of a mission-critical box storage building that held valuable

inventory. The McLaren’s team immediately responded with a temporary roof installment and was promptly onsite working with the insurance broker and the insured’s local team.

As the issue of a full roof replacement remained, roofing contractors estimated the entire roof replacement project would cause 30-45 days of downtime at the facility, leaving the customer exposed to a \$50 million business interruption loss and risk of losing market share. The McLaren’s team understood the

importance of eliminating downtime and worked to find a roof replacement solution that would not halt production.



Outcome: McLaren’s eliminated additional downtime and mitigated the loss by more than \$50 million. Our close partnership resulted in:

- 30+ days of mitigated restoration time
- Reduction of estimated loss expectancy by 90% (\$5.5 million vs. \$55 million)
- Net loss ratio improvement of 99% (net loss \$500 thousand vs. \$55 million)

This mitigation success story was critical to the insurance broker’s ability to retain incumbent capacity to renew the insured’s property program. If not for this proactive mitigation approach, the insured would have faced market share pressure, and insurers would have been hit with a huge loss, making the customer’s already challenging risk even more difficult to insure.





Notification of Loss

 800 813 McLarens

 us.agriculture@mclarens.com

Contact

 us.agriculture@mclarens.com

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